HHSC FINANCIAL STATISTICAL REPORT (FSR)

MCO Name: United HealthCare / UnitedHealth Group

State Fiscal Year: 2014 Submission Date: 8/31/2015 Program: Submission Type: Yr-End 334-Day Rptg Period End Date: 8/31/2014

Do not include any MMP costs in the Admin FSR.

Part 1: Administrative Expenses

| Incurred Months: | Sep-13 | Oct-13 | Nov-13 | Dec-13 | <u>Jan-14</u> | Feb-14 | Mar-14 | Apr-14 | May-14 | <u>Jun-14</u> | <u>Jul-14</u> | Aug-14 | <u>Y1</u> |
|---|-------------|-------------|-------------|-------------|---------------|-------------|-------------|-------------|-------------|---------------|---------------|-------------|-------------|
| SC Managed Care contract costs | | | | | | | | | | | | | |
| Salaries, wages, and benefits (excl. bonuses) | \$1,779,601 | \$904,416 | \$878,624 | \$937,684 | \$959,773 | \$868,793 | \$932,379 | \$948,984 | \$1,142,359 | \$720,699 | \$778,590 | \$645,704 | \$11,497,60 |
| Bonuses | 1,600 | 300 | 900 | 800 | 25,172 | 300 | 300 | 1,000 | 1,000 | 3,600 | 3,100 | 11,500 | 49,5 |
| Rent, Lease, or Mortgage Payment for Office Space | 89,834 | 83,464 | 82,636 | 88,694 | 90,055 | 83,971 | 80,292 | 82,670 | 80,886 | 98,973 | 39,723 | 91,300 | 992,4 |
| Utilities (if not incl. in rent), excl. Phone/Telecom | - | - | | - | - | - | | 90 | 445 | 89 | 89 | 89 | 8 |
| Phone / Telecom / Cell phones / T1 / Broadband | 87,495 | 80,943 | 101,093 | 97,301 | 87,015 | 54,933 | 90,770 | 94,965 | 82,788 | 86,895 | 84,505 | 74,469 | 1,023,1 |
| Equipment Lease or Rent, excl. Phone/Telecom | 338 | (1,258) | (407) | 279 | - | (388) | 773 | 253 | 758 | 281 | 487 | 232 | 1,3 |
| Computer hardware/Software purch., uncapitalized | 3,836 | 2,636 | 5,928 | 549 | 742 | 9,370 | 4,764 | 857 | 314 | 2,840 | 636 | 5,225 | 37,6 |
| Furniture, Fixtures, and other Equipment Purchased, uncapitalized | | - | - | - | - | - | - | - | - | • | - | - | |
| Maintenance, Repairs, Custodial, and Security | 5,734 | 5,651 | 6,153 | 5,658 | 5,743 | 6,706 | 6,060 | 5,966 | 6,848 | 5,749 | 9,062 | 7,265 | 76,5 |
| Supplies, Postage, Freight, Printing | 153,758 | 164,990 | 133,225 | 151,670 | 35,917 | 137,066 | 126,166 | 120,900 | 182,983 | 100,559 | 163,381 | 171,108 | 1,641,7 |
| Legal & Prof. Services, incl. External Audit, Tax, Consulting | 167,506 | 296,351 | 163,589 | 287,439 | 122,150 | 448,364 | 390,419 | 648,277 | 295,269 | 369,877 | 208,478 | 216,885 | 3,614,6 |
| Travel Expenses | 37,099 | 45,434 | 45,237 | 101,725 | 35,735 | 47,024 | 36,581 | 42,580 | 78,979 | 112,087 | 132,602 | 135,343 | 850,4 |
| Marketing, PR, and Outreach (excl. Salaries) | 71,226 | 122,471 | 91,269 | 41,410 | 81,964 | 41,381 | 48,779 | 45,427 | 128,463 | 26,660 | 42,308 | 236,478 | 977,8 |
| Taxes (excl. income taxes & premium taxes) & Licensing | 190,757 | 206,217 | 198,162 | 210,085 | 206,342 | 181,455 | 206,437 | 197,175 | 216,623 | 193,530 | 209,812 | 191,629 | 2,408,2 |
| Insurance | 63,352 | 63,352 | 63,352 | 63,352 | 89,223 | 89,223 | 89,223 | 89,223 | 89,223 | 89,223 | 89,223 | 89,223 | 967,1 |
| Depreciation & Amortization | - | - | | - | - | - | | - | - | - | - | - | |
| Other Adminstrative Expenses | (31,778) | 20,561 | 41,380 | 24,481 | 7,956 | 6,651 | 16,657 | 21,694 | 51,779 | 40,859 | 41,095 | 24,447 | 265, |
| Subtotal (specified in-house services) | 2,620,359 | 1,995,529 | 1,811,140 | 2,011,127 | 1,747,787 | 1,974,849 | 2,029,598 | 2,300,061 | 2,358,717 | 1,851,920 | 1,803,091 | 1,900,896 | 24,405, |
| Outsourced services (Non-Capitated Arrangements) | 223,762 | (444,979) | 278,418 | 145,343 | 172,864 | 155,158 | 185,737 | 189,836 | 183,947 | 182,607 | 311,803 | 350,746 | 1,935, |
| Outsourced services (Capitated Arrangements) | 522,174 | 532,244 | 538,233 | 519,693 | 531,096 | 535,011 | 535,153 | 673,995 | 686,132 | 697,646 | 719,252 | 729,468 | 7,220,0 |
| PBM Admin Fees - Fees based on \$PMPM | - | - | | - | - | - | | - | - | - | - | - | |
| PBM Admin Fees - Fees based on transaction volume | \$284,127 | \$307,688 | \$283,623 | \$314,573 | \$305,445 | \$297,132 | \$298,888 | \$330,294 | \$324,996 | \$282,025 | \$289,754 | \$300,807 | 3,619, |
| PBM Fees - Other | | - | - | - | | | - | - | · · · · · | | | | |
| Corporate Allocations | 3,939,321 | 6,506,987 | 4,033,531 | 4,261,615 | 5,142,275 | 4,968,740 | 4,817,307 | 4,702,066 | 4,620,914 | 4,200,724 | 4,429,236 | 4,275,178 | 55,897,8 |
| Total Administrative Expenses | \$7,589,744 | \$8,897,468 | \$6,944,946 | \$7,252,351 | \$7,899,466 | \$7,930,889 | \$7,866,684 | \$8,196,252 | \$8,174,706 | \$7,214,922 | \$7,553,136 | \$7,557,095 | \$93,077, |
| | | | | | | | | | | | | | |
| Not Included in Total Administrative Above: | | | | | | | | | | | | | |
| Total Administrative Value Added Services | 2.334.034 | 2.321.608 | 2.431.839 | 2.268.883 | 2.515.274 | 2.444.849 | 2.418.553 | 2.457.957 | 2.544.261 | 2.536.769 | 2,598,095 | 2.644.011 | 29,516, |

27 by vendor and YTD dollar amount.

United Healthcare Services, Inc. \$1,603,504; MedReview \$326,086; OptumInsight \$5,652

Identify outsourced services included in Line 20 "Capitated Arrangements" of this part by 28 vendor and YTD dollar amount.

United Healthcare Services, Inc. \$4,008,394; OptumHealth Care Solutions, Inc. \$2,554,434; Block Vision \$425,437; Opticare/AECC Total Vision \$231,834

Note: Unless an item is specifically stated otherwise, reporting of all amounts in the Admin expenses FSR is on an incurred basis (that is, reported in the period corresponding to dates the services were incurred, rather than to date paid). All prior quarters' data must be updated to reflect the most recent actuals.